

# BMW Group



## Vehicle Sales BMW of North America, LLC, February 2019

	Feb. 2019	Feb.2018	%	YTD Feb. 2019	YTD Feb. 2018	%
i3	350	623	-43.8%	605	1,005	-39.8%
i8	47	39	21.0%	70	71	-1.4%
2 Series	738	949	-22.2%	1,316	1,589	-17.2%
3 Series	2,379	4,255	-44.1%	3,605	8,806	-59.1%
4 Series	2,685	2,124	26.4%	5,527	3,709	49.0%
5 Series	2,976	3,185	-6.6%	6,655	5,641	18.0%
6 Series	315	336	-6.3%	476	559	-14.8%
7 Series	851	615	38.4%	1,305	977	33.6%
8 Series	138	0	0.0%	237	0	0.0%
Z4	0	0	0.0%	0	2	-100.0%
X1	1,445	2,857	-49.4%	2,386	4,534	-47.4%
X2	1,256	0	0.0%	1,872	0	0.0%
<b>BMW passenger cars</b>	<b>13,180</b>	<b>14,983</b>	<b>-12.0%</b>	<b>24,054</b>	<b>26,893</b>	<b>-10.6%</b>
X3	4,706	3,281	43.4%	7,841	6,235	25.8%
X4	453	517	-12.4%	859	904	-5.0%
X5	4,360	4,006	8.8%	7,452	7,236	3.0%
X6	859	721	19.1%	1,454	1,256	15.8%
<b>BMW light trucks</b>	<b>10,378</b>	<b>8,525</b>	<b>21.7%</b>	<b>17,606</b>	<b>15,631</b>	<b>12.6%</b>
<b>BMW brand</b>	<b>23,558</b>	<b>23,508</b>	<b>0.2%</b>	<b>41,660</b>	<b>42,524</b>	<b>-2.0%</b>
Cooper /S Hardtop 2 Door	566	715	-20.8%	1,078	1,360	-20.7%
Cooper /S Hardtop 4 Door	512	434	18.0%	985	802	22.8%
Cooper /S Convertible	305	269	13.4%	702	470	49.4%
Cooper /S Clubman	298	290	2.8%	502	528	-4.9%
Countryman	998	1,357	-26.5%	1,869	2,842	-34.2%
<b>MINI brand</b>	<b>2,679</b>	<b>3,065</b>	<b>-12.6%</b>	<b>5,136</b>	<b>6,002</b>	<b>-14.4%</b>
<b>TOTAL BMW of North America, LLC</b>	<b>26,237</b>	<b>26,573</b>	<b>-1.3%</b>	<b>46,796</b>	<b>48,526</b>	<b>-3.6%</b>